ATTACHED UNITS - NEW CONSTRUCTION

Unit Configuration 4.69% 401-500 501-600 601-700 701-800 801-900 901-1000 1001-1100 1101-1200 1201-1300 1301-1400 1401-1500 1501-1600 # Bd # Ba < 400 1 1.00 \$67,400 \$85,400 \$103,400 **\$121,400 \$128,112 \$134,900** \$139,400 \$143,800 \$150,600 \$157,300 2 1.00 \$137,100 \$139,100 \$145,800 **\$152,585** \$159,300 2 \$166,100 1.50 \$147,800 \$154,600 \$161,300 \$168,100 2 1.75/2 \$168,100 \$174,900 \$181,600 3 1.75/2 **\$170,100 \$176,869** \$183,600 \$190,400 \$194,900 3 2.50 \$172,100 \$178,900 \$185,600 \$192,400 \$196,900 3 2.75/3 \$223,200 \$218,700 \$211,900 2.00 \$220,693 \$213,900 \$225,200 \$229,700 2.50

DETACHED UNITS - NEW CONSTRUCTION

4th Qtr 2011

\$222,700

\$227,200

4.69%

\$231,700

Unit Configuration											
# Bd	# Ba	600-700	701-800	801-900	901-1000	1001-1100	1101-1200	1201-1300	1301-1400	1401-1500	1501-1600
1	1.00	\$124,400	\$144,373	\$151,900	\$156,900						
2	1.00			\$159,300	\$166,800	\$171,800	\$176,800	\$181,800			
2	1.50			\$161,300	\$168,847	\$173,800	\$178,800	\$183,800			
2	1.75/2			\$163,300	\$170,800	\$175,800	\$180,800	\$185,800			
3	1.75/2				\$183,600	\$191,100	\$198,600	\$203,600	\$208,600		
3	2.50				\$185,600	\$193,130	\$200,600	\$205,600	\$210,600		
3	2.75/3				\$187,600	\$195,100	\$202,600	\$207,600	\$212,600		
4	1.75/2	L		— —				\$227,500	\$235,000	\$237,500	\$240,000
4	2.50	L		— —			. — —	\$229,500	\$236,955	\$239,500	\$242,000
4	2.75/3							\$231,500	\$239,000	\$241,500	\$244,000

2.75/3

2011

4th Qtr

\$215,900